

Marianka Mroczeńska

Reference letter

We have been investing heavily in modern machinery for several years. This is one of the pillars of the constant increase in the efficiency of our factories and the high quality of our furniture. However, even the most modern production technologies will not replace effective planning and management, as we have seen for ourselves. When in 2015 we were looking for a production management software, our goal was to implement a system that would allow us to once again gain a competitive advantage, so important in today's business reality. That is why we have decided to implement a globally innovative intelligent decision-making system IPOsystem, the way of operation of which has completely changed our organization.

Thanks to decision-making algorithms, IPOsystem queues the work of employees in production halls, which effectively supports the optimization of changeovers and, based on reports, automatically collects feedback on the actual conditions of each work. The result of such system operation is the ordering of production and full, ongoing identification of details, semi-finished products and orders, as well as a significant reduction in production in progress. We can monitor the progress of all orders on an ongoing basis, we also know the current dates of their completion. Additionally, we organized the logistics processes in the enterprise. IPOsystem provides accurate and complete information on material needs, updated in real time, and indicates the optimal moment of order placement for each of them, which allowed us to optimize our inventory. However, the most visible effect of the system's operation is the ordering of packaging processes. The system controls the work of resources in the production hall in such a way that individual elements of orders are available at the right moment on the packaging lines. This allowed to increase the efficiency of these processes by 10%.

We would also like to emphasize the commitment and knowledge of consultants from the implementation company IPOteam, thanks to whom the implementation of IPOsystem was a success.

*signed on 27/10/2017 by:*

Marcin Lempert, Proxy

*(the original document in Polish is available at: <https://iposystem.com/public/referencje/stolarz-lempert-list-referencyjny.pdf>)*