

Reference letter

Ladies and gentlemen,

At the turn of August and September 2014, we completed the IPOsystem implementation process and this is the first good time to share some reflections on this subject.

Despite some concerns before the implementation of IPOsystem, we can now confirm that the System actually independently makes decisions regarding the organization of the production process without human intervention, controlling employees and processes in production halls.

The first weeks of work in the IPOsystem resulted in positive changes in the organization of work of individual departments of our company. Ongoing access to up-to-date and precise information on the material needs of production and assembly departments has allowed us to significantly reduce the number of downtime resulting from material shortages, as well as improve and accelerate the work of supply department.

We noted with particular satisfaction the organization and improvement of work related to the assembly of accessories and the implementation of shipments - employees know exactly what tasks and when they are to be performed. The system precisely indicates works and controls their implementation in production halls based on the availability of resources (machines, materials and employees), taking into account the terms and priorities set in the order management process. Managers have precise information about the stage at which the production of individual products is and what is the date of its completion. The labor intensity of production supervision employees in terms of accounting for production and making products available for sale has also significantly decreased.

Already the prospects of the short time that has passed since the launch of IPOsystem, we believe that the decision to implement the IPOsystem was a good decision, although it required considerable involvement of our employees, especially at the stage of technology development. It is also worth emphasizing the full commitment and professionalism of IPOtech, as well as flexibility in developing the system functionalities we need, the implementation of which significantly facilitated the handling of the entire process of fulfilling our clients' orders. As a result, it allowed us to smoothly go through the implementation process and successfully completed launching of production management with the use of IPOsystem

signed on 10/10/2014 by:

Krzysztof Mocek, Co-owner

*(the original document in Polish is available at:
https://iposystem.com/public/referencje/referencje_fuk.pdf)*